

John Shields  
 Craig Cottage, Kirkandrews, Borgue  
 Kirkcudbright  
 Kirkcudbrightshire  
 DG6 4UB

Our Refs: CFP9354 / PF93932

Date 05/02/20

Dear John,

### **Borgue xx Kirkandrews FTTP**

Thank you for asking us to investigate how a jointly funded fibre broadband solution could be delivered to your community. We have now carried out some preliminary planning and design work, so we can give you an idea of the likely costs involved to bring fibre-to-the-premises (FTTP) to the properties in the table below only.

Exchange	Premises to be made FTTP as part of this project
Borgue	14 Addresses to be made FTTP Full address list found at the bottom of this document.

As a reminder, Openreach will cover all costs for this project that fall within our own commercial threshold, and the figure below represents the remaining cost that your community would need to contribute for us to deliver an FTTP network - which would give download speeds of up to 1Gbps. These costs are subject to contract.

Price (ex VAT)	VAT at 20%	Price (inc VAT)
£14,387.00	£0.00	£14,387.00

Planning and building a fibre broadband network is a complex project. We start with a thorough design process to build a blueprint for your community and we follow that with a survey to make sure there's enough space alongside all the existing utilities underground to accommodate new cables and equipment.

Once the actual build is underway, you will probably see our engineers at work. During this phase we'll work closely with local authorities to reduce delays and keep disruption to a minimum and we also check if any road closures may be needed for the installation. After the network is built, we'll carry out final quality and safety checks. All that's left after that is to let our service providers know that people can now order a service from them. This is when you can upgrade to fibre broadband via a service provider of your choice.

**Daniel Smith**  
**Customer Account Manager**

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#### **Openreach**

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 WC1H 9NP

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[www.openreach.co.uk](http://www.openreach.co.uk)

Registered Office:  
 81 Newgate Street,  
 London EC1A 7AJ

Registered in England and Wales no. 1800000

I'd like to take this opportunity to explain why we think we're the best people to bring fibre to your community:

- We're Britain's leading digital network business and our infrastructure already supports more than 30 million customers throughout the country
- We've invested more than £11 billion into our network over the last 10 years and our mission is to build the best possible network, with the highest quality service, making sure that everyone in Britain can be connected
- We can deliver a choice of fibre network infrastructure, from hybrid Fibre-to-the-Cabinet services that offer download speeds of up to 80Mbps – to 'full fibre' or Fibre-to-the-Premises (FTTP) services with download speeds of up to 1Gbps.
- Because many communications providers use our open wholesale network, there's a choice of competing products, services and prices that enable people to shop around for the best deal from the provider of their choice.

The following page has some important information that you'll also need to be aware of so please read it carefully.

We're very keen to work in partnership with your community to deliver this project, and we'd like to arrange to come and have a chat with you about this proposal, so that we can explain things in more detail and outline what the next steps would be.

With best regards

Daniel Smith  
Customer Account Manager

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**Our reference:**

Important information about bringing fibre broadband to your community

- The price proposal outlined in this offer letter is valid for 60 days from the date of this letter, and the figure quoted is the cost payable to Openreach by the community.
- Should you wish to proceed, we have to contract with a Legal Entity (e.g. Residents Group or Managing Agent/Developer) so you'd need to set one up, if there isn't one already within your community.
- At the point you sign the contract to proceed, you'll need to pay 50% of your share of the cost (outlined on the previous page) at that time and pay the remaining 50% once the new fibre infrastructure's available for Communication Providers (CPs) to offer service.
- The quote is subject to fibre capacity at the exchange, so a survey will be undertaken and the final price confirmed to you prior to any formal contractual agreement with Openreach.
- The quote is based on private funding only (i.e. it excludes any local authority funds which would require formal procurement and state aid approval.)
- Any infrastructure provided, will remain the property of BT and will form part of the BT estate.
- There are, and never will be, any ongoing costs that the community will be asked to bear for the fibre infrastructure.
- Openreach will take responsibility for all future management once the new fibre infrastructure is provided.
- We will upgrade the infrastructure to make faster broadband speeds available, however to benefit from those faster speeds, a fibre broadband service will need to be purchased by individuals from a service provider of their choice once the cabinet is live.
- Unfortunately we cannot account for external factors (such as power provision) in the typical timeline for getting fibre broadband to you, but in our experience it typically takes around 12 months from when you sign a contract to the point where faster services can be ordered.

**Daniel Smith**  
Customer Account Manager

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**Addresses covered:**

**THE LAUNDRY KIRKANDREWS BORGUE KIRKCUDBRIGHT DG6 4UB**

**KNOCKKENNOCH KIRKANDREWS BORGUE KIRKCUDBRIGHT DG6 4UB**

**KIRKANDREWS CHURCH U37S FROM C8S AT KIRKANDREWS TO PORT BORGUE KIRKCUDBRIGHT DG6 4UB**

**GUTTIESIDE COTTAGE BORGUE KIRKCUDBRIGHT DG6 4UB**

**MILNECROFT BORGUE KIRKCUDBRIGHT DG6 4UB**

**CRAIG COTTAGE KIRKANDREWS BORGUE KIRKCUDBRIGHT DG6 4UB**

**MEGGERLAND COTTAGE BORGUE KIRKCUDBRIGHT DG6 4UB**

**HENAR BORGUE KIRKCUDBRIGHT DG6 4UB**

**TIGH-NA-MARA BORGUE KIRKCUDBRIGHT DG6 4UB**

**2 MEGGERLAND ROW KIRKANDREWS U37S FROM C8S AT KIRKANDREWS TO PORT BORGUE KIRKCUDBRIGHT DG6 4UB**

**ROBERTON BORGUE KIRKCUDBRIGHT DG6 4UB**

**BRAE VIEW ROBERTON BORGUE KIRKCUDBRIGHT DG6 4UB**

**FISHER CROFT BORGUE KIRKCUDBRIGHT DG6 4UB**

**CORSEYARD (DAIRY COTTAGE) BORGUE BORGUE KIRKCUDBRIGHT DG6 4UB**